

RATH AG

Company presentation

Top technology
creates confidence



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_01 Company

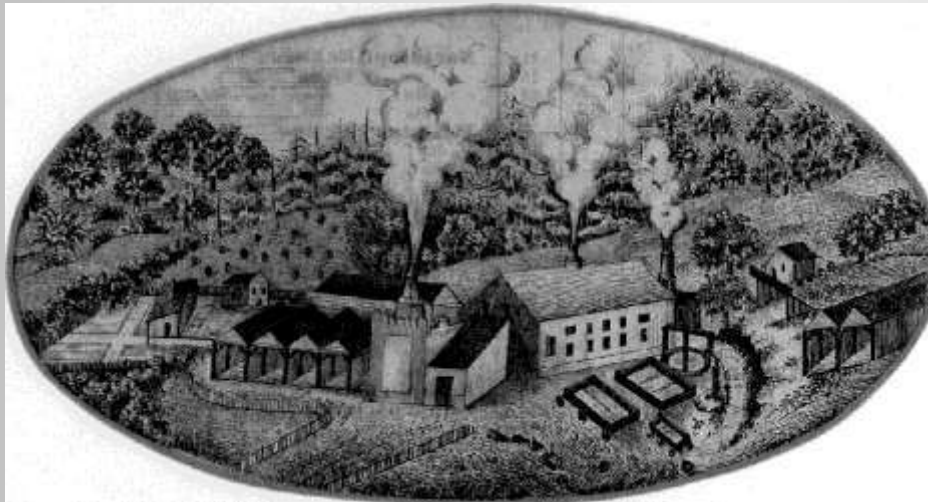
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_01 COMPANY

Position

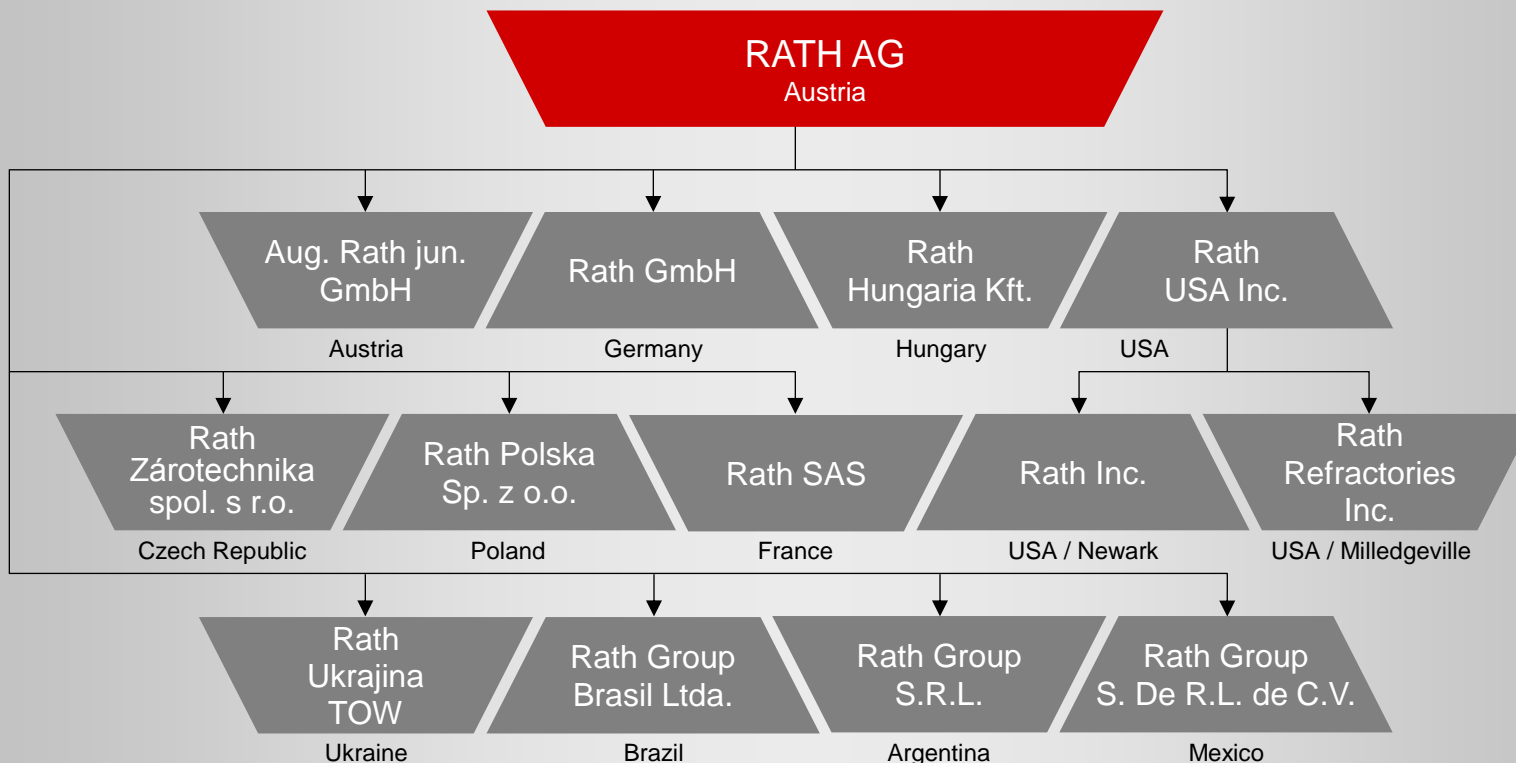
- ▶ Specialist in refractory technologies.
- ▶ Competent partner for special applications.
- ▶ Listed, international family business.
- ▶ More than 120 years of Austrian tradition.



Plant Krummnußbaum
(1891)

_01 COMPANY

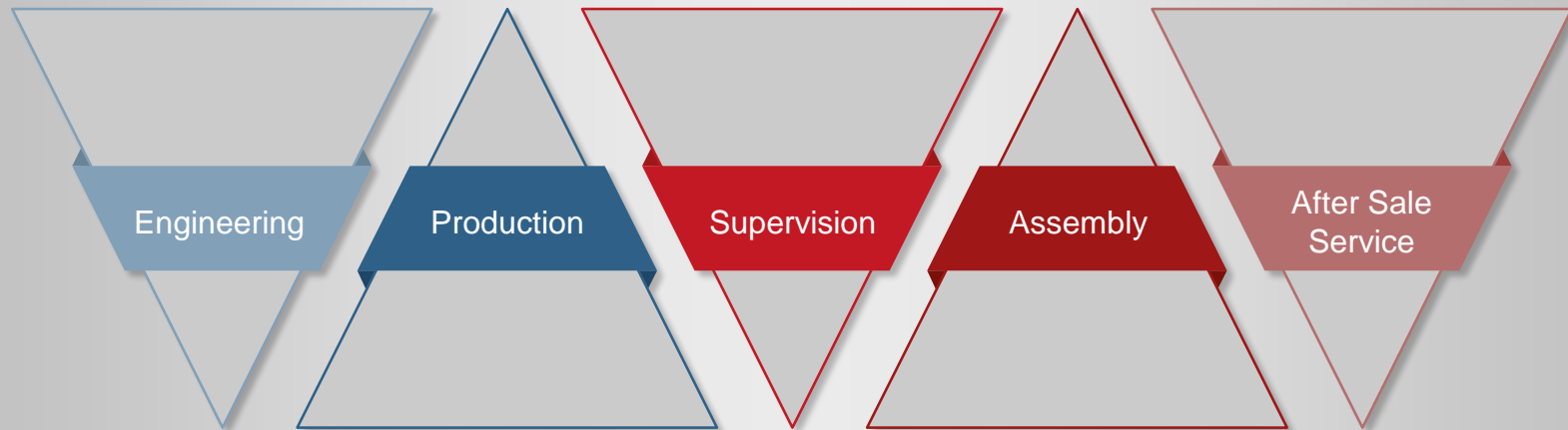
Organizational chart



_01 COMPANY

Mission

- ▶ We are the experts for your requirements



_01 COMPANY

Business Lines & Products

▶ Business Lines

	▶ Metals
	▶ Ceramics
	▶ Fuels & Chemicals / Energy & Environment
	▶ Primary Reformers / Special Furnaces
	▶ Glass



▶ Products

		
▶ Extensive product range of refractory materials for application temperatures of up to 1800°C		
▶ Extensive service		
		

_01 COMPANY

Worldwide presence

- ▶ Production/Distribution locations and representations in 31 countries



- ▶ More than 580 employees
- ▶ 42.500 to. bricks& 12.100 to. monolithics/ year
- ▶ 2.300 to. HTIW, 1.150 to. VFS, & 800 to. Pre-cast blocks / year

_01 COMPANY

International clients

- ▶ ArcelorMittal Group, India
- ▶ ThyssenKrupp, Germany
- ▶ Voest Alpine, Austria
- ▶ Andritz Maerz, Germany
- ▶ Şişecam Group, Turkey
- ▶ DuPont, USA, Australia
- ▶ Saint Gobain Group, France
- ▶ Rio Tinto, GB/Australia
- ▶ CF Industries, USA

_01 COMPANY

Without refractory products...

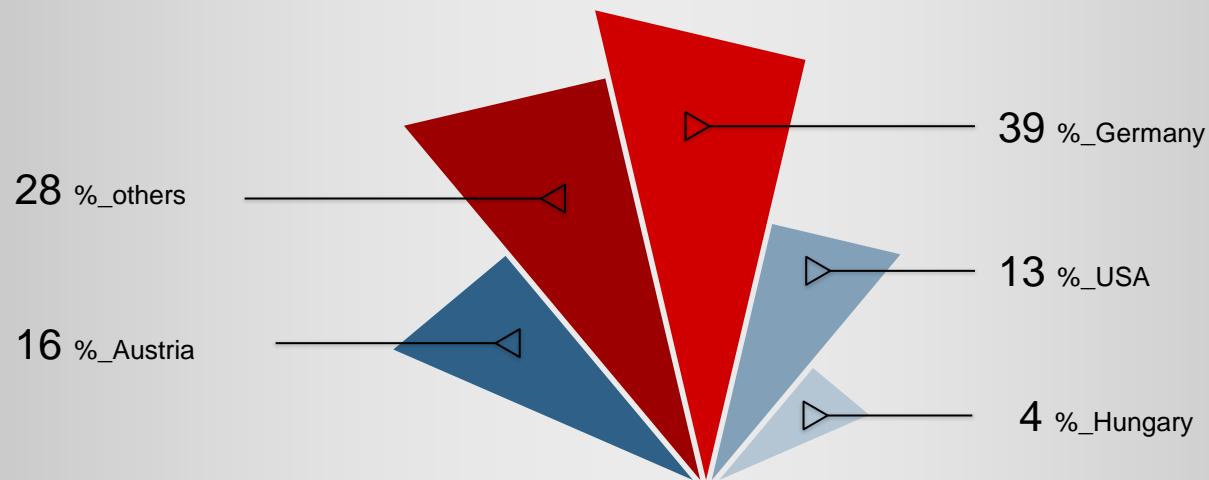


... life would be unthinkable.

_02 FIGURES

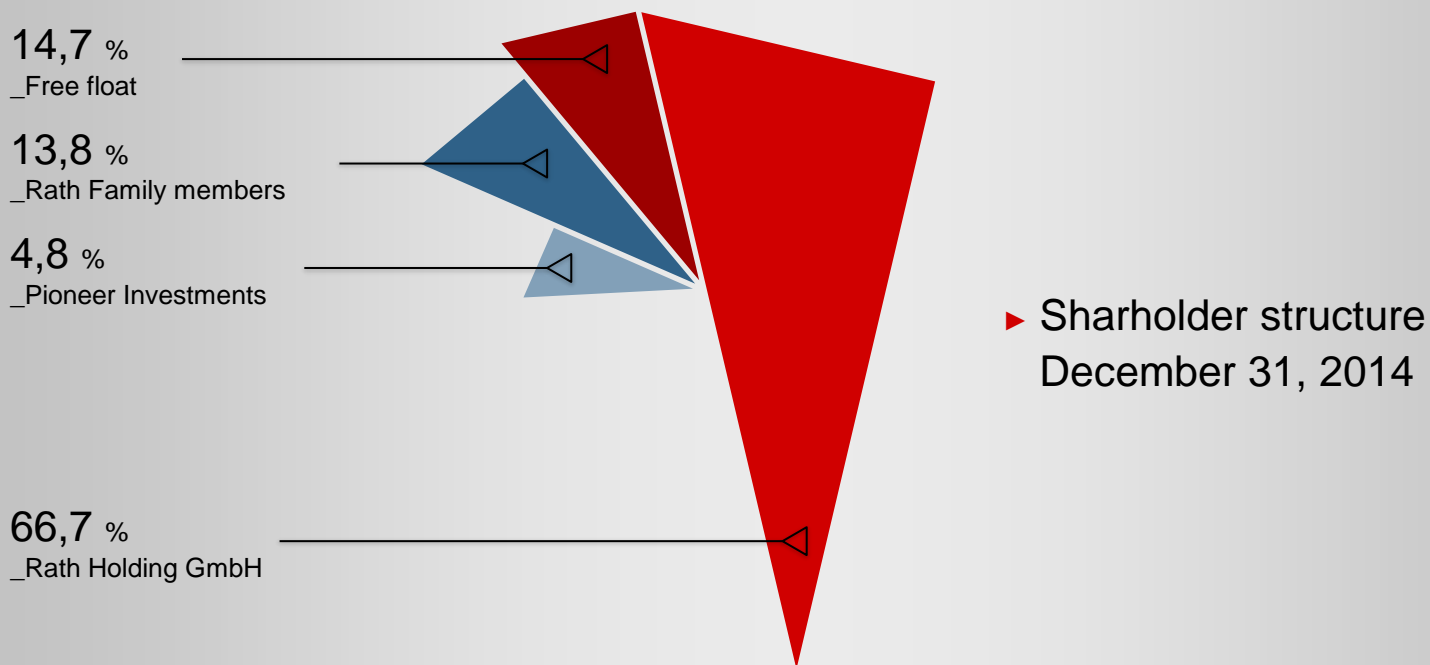
Sales by region

▶ Business year 2014



_02 FIGURES

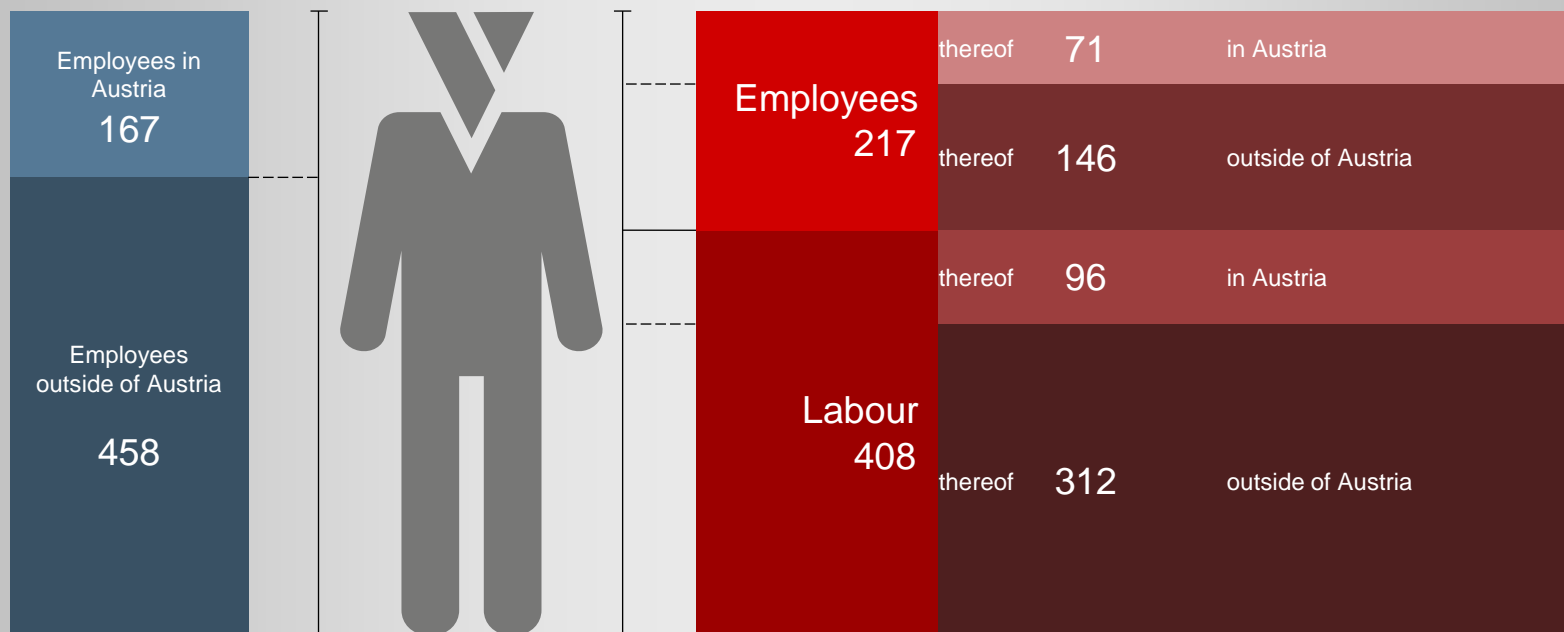
Company share



_02 FIGURES

Employees

Employees (total) 625



Manufacturing plants



Bennewitz, Germany

- 5.0 m insulating fire bricks



Mönchen-gladbach, Germany

- **2,500 t/a
aluminum- silicate, aluminium-
oxide, and biosoluble wool**



Newark, (DE)

USA

- 150 t/a vacuum-formed products
- HTIW-shapes

Manufacturing plants



Krummnußbaum,
Austria

- ◆ 25,000 t/a bricks and monolithics
- ◆ 500 t/a Vacuum-formed products



Meißen, Germany

- **400 t/a vacuum-formed products**
- **400 t/a Sliding-gates**

Manufacturing plants



Budapest,
Hungary

- ◆ 20,000 t/a bricks and monolithics
- ◆ 1000 t/a pre-casted products



Milledgeville,
(GA) USA

- 18,000 t/a dense bricks

_03 MANAGEMENT BOARD

Behind the function



- ▶ Andreas Pfneiszl
- ▶ CFO, CSO
- ▶ Joining Rath Group
May 1, 1999
- ▶ Management Board
Rath AG since
June 10, 2013



- ▶ DI Jörg Sitzenfrey
- ▶ COO
- ▶ Joining Rath Group
May 1, 2012
- ▶ Management Board
Rath AG since
January 1, 2013

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THANK YOU VERY MUCH

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